



Downer Bombardier Joint Venture

*Creating Jobs for West
Australians since 2001*

Who is Downer Bombardier JV

- We are a joint venture of two world class rail companies:



Who is Downer Bombardier JV

- Our Perth based operations maintain, overhaul, commission and clean the PTA's Electric Trains

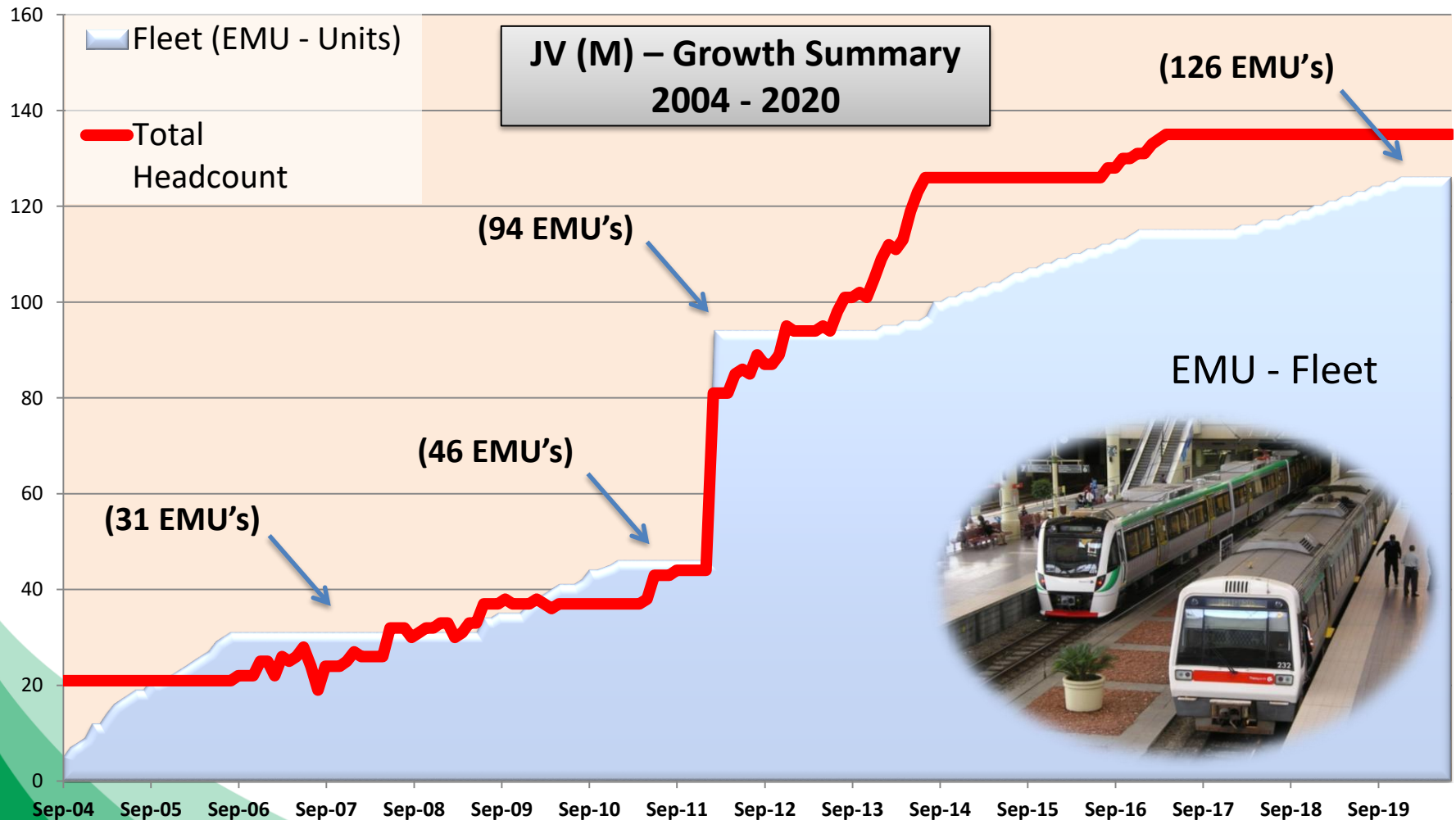


A Series
(48 x 2-Carsets)

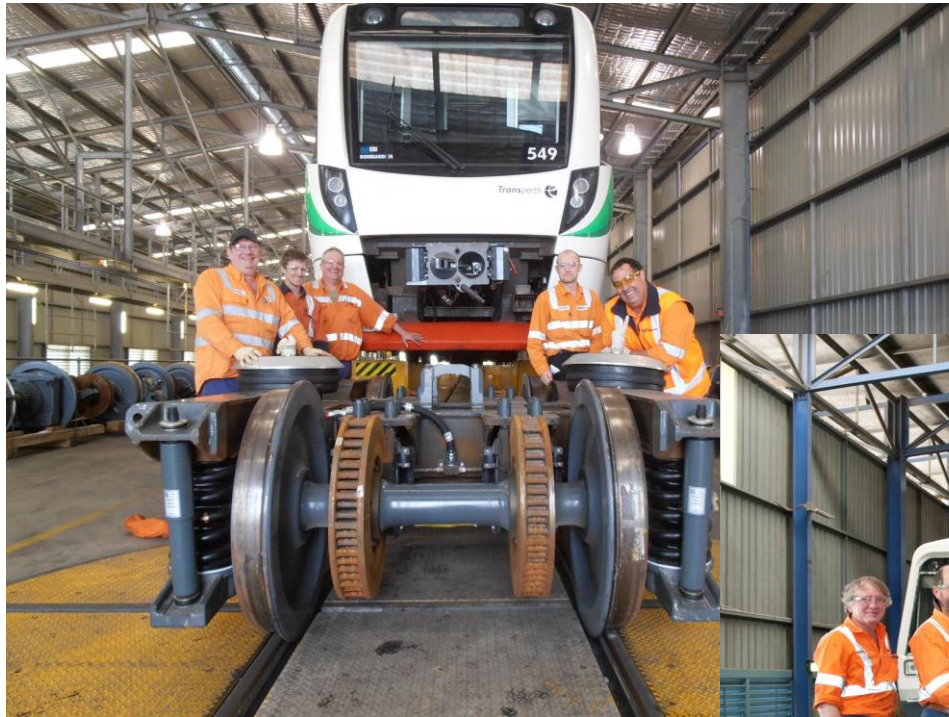


B Series
(67 x 3-Carsets)

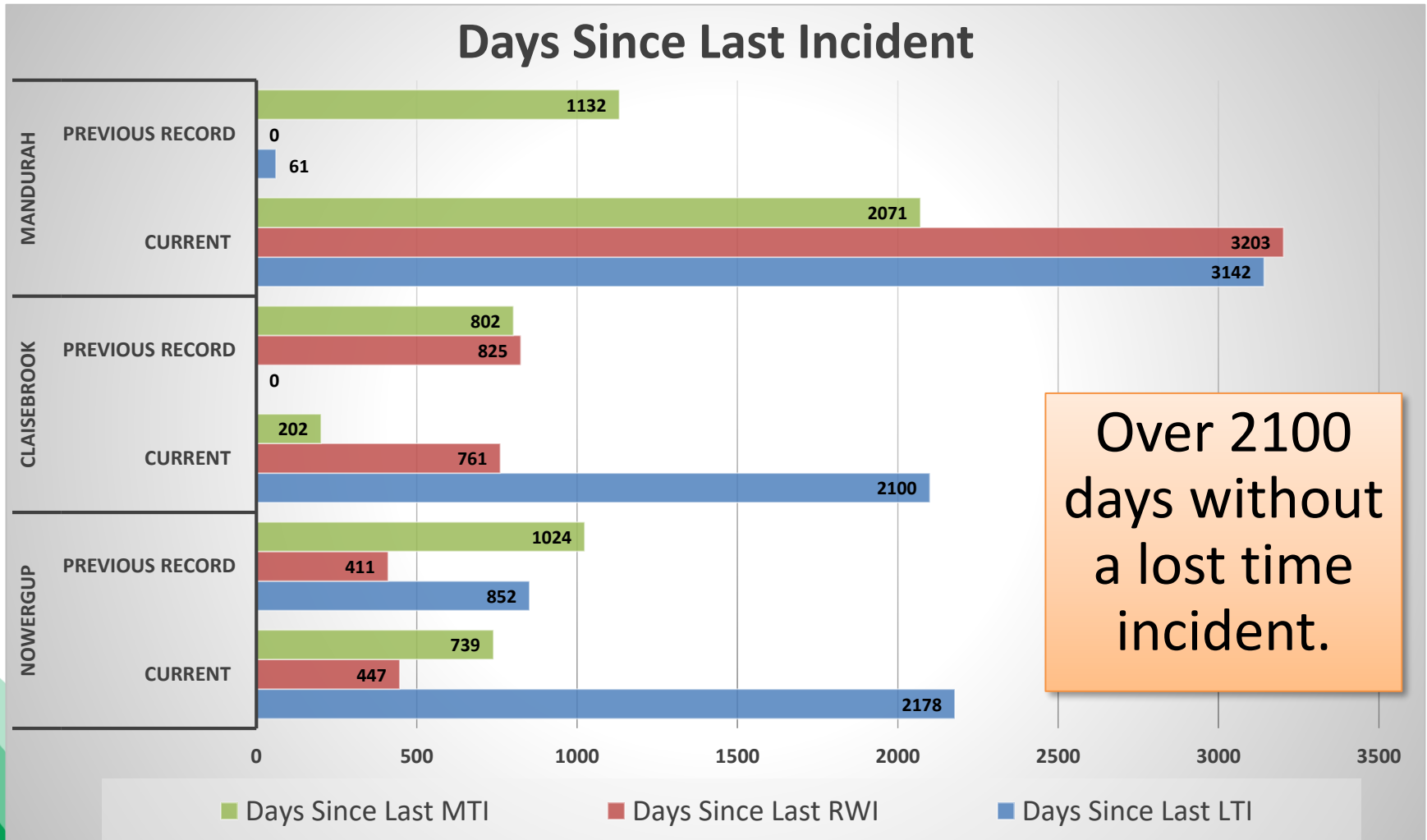
And we've employed hundreds of West Australians since 2001



Who love what they do:



We put safety first:



Over 2100
days without
a lost time
incident.

And when our customer wins we win:

Media statements

Monday, 12 September 2016 / Categories: PTA News, Transperth

Transperth wins national award for fifth year

A respected national consumer research company, Canstar, has declared Transperth the winner of its Most Satisfied Customers City Trains award for the fifth time.

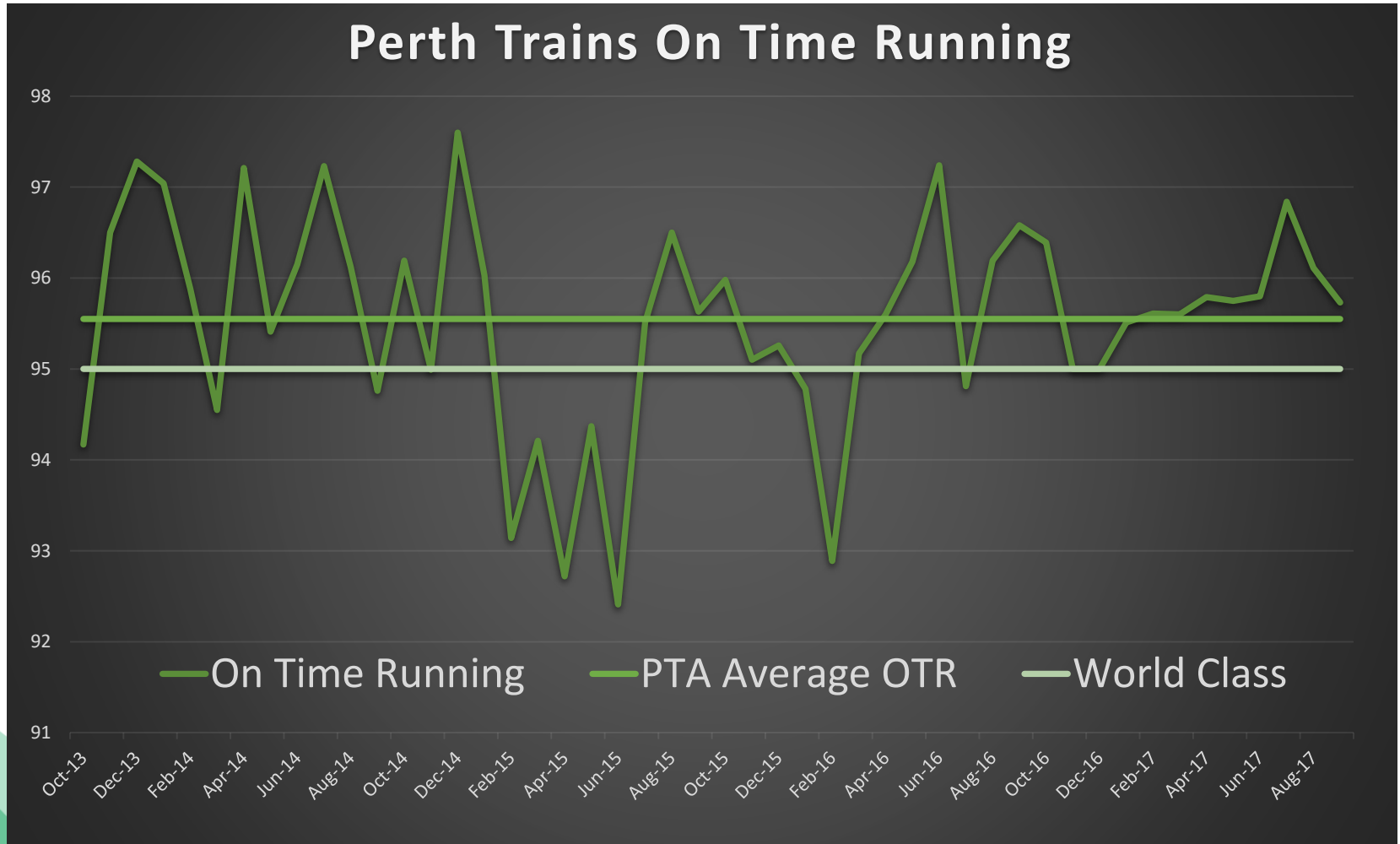
Transport Minister Dean Nalder said Transperth scored six five-star ratings, and two four-star ratings in the eight category survey. Only one other rail operator achieved a five star rating.

"Train passengers are clearly very impressed with their services, including reliability, comfort of the trip, legibility of the ticketing system and cleanliness, with Transperth receiving a five star rating in each of these categories," Mr Nalder said.

The Canstar survey measured rail passenger satisfaction in Adelaide, Sydney, Brisbane, Melbourne and Perth.

"The survey shows people are reporting less crowding on services - that's a testament to our \$244 million investment in new trains for the system," the Minister said.

And Passengers win:



<http://www.transperth.wa.gov.au/about/Surveys-Statistics/train-service-reliability>

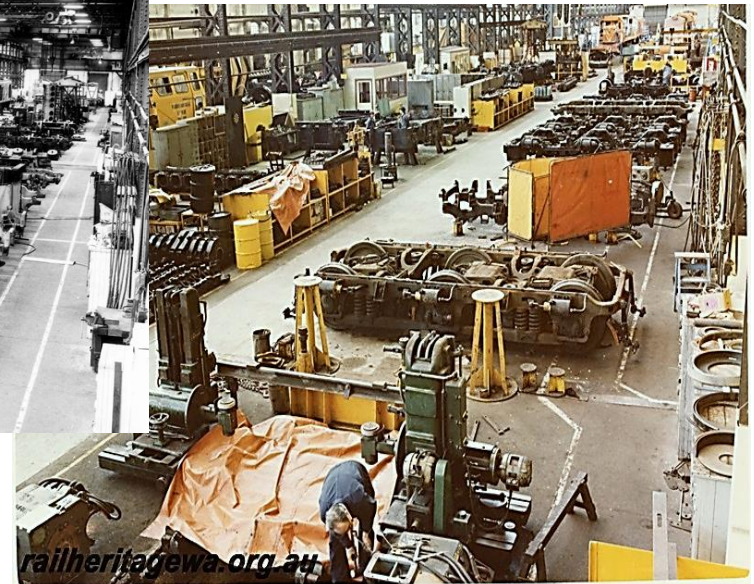
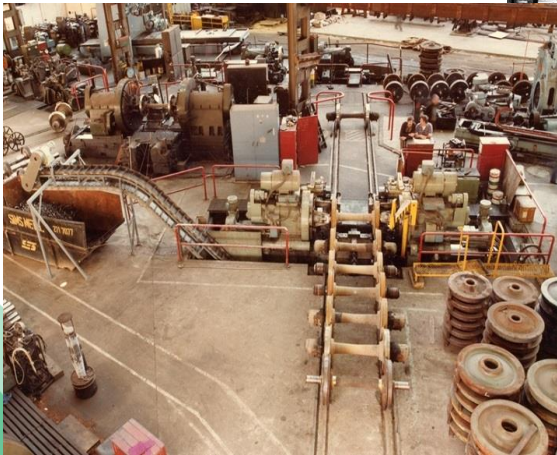
Long Term Jobs for WA

- We directly employ 135 staff in WA.
- We indirectly employ an additional 98 staff through our sub contractors and suppliers.
- That's 233 jobs in WA
- With a total spend of \$27m in the WA economy each year
- Current forecasts for maintaining additional rollingstock, estimate an additional 65 long term maintenance jobs could be created in WA



And we can create more jobs for WA

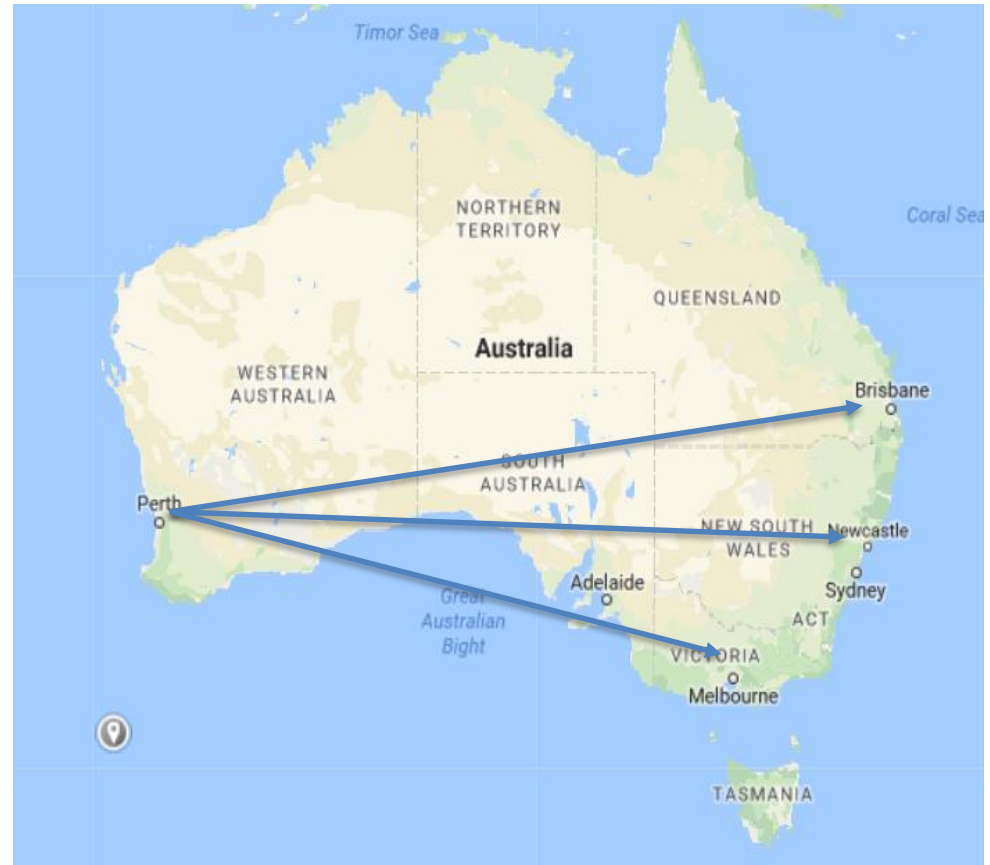
- Metronet is a unique opportunity to bring industry and jobs to WA
- We can attract industry, trades to WA and create jobs.
- WA has done it before:



Midland Workshops Pictured

But we need our suppliers on board

- We send hundreds of components to the Eastern States each year and millions of dollars.
- Lets keep that in WA!



We want to do more locally

- With contracts already in place for 300 cars across two fleets we have a pipeline of work.
- With long term contracts for maintenance we can package work across the A, B-Series Railcars and potentially future fleets with sufficient volume for multi national companies to set up in WA employing West Australians.
- Not just for the construction of the train but for the length of the maintenance contract, 10, 15, 20 years, or Longer...

Case Study: Faiveley Transport

- Faiveley is a multi national supplier of Rail Components in 24 countries



- By packaging a significant volume of work together across multiple components Downer Bombardier were able to work with Faiveley to set up operations in WA employing 5 full time staff.
- Faiveley WA were then able to pursue other work packages locally with other customers and employ additional staff.
- The benefits to us have not just been local employment. Reliability, quick turn around and local presence has all been a 'win win'.

Package the Long Term Maintenance Contracts

- From the initial procurement of the rolling stock.
- Bundle the work across our contracts.
- Give our suppliers a pipeline of work to allow their business models to make commercial sense to operate long term in WA
- Establish a Rail Center in WA for WA